

**Elnara Shukurova****mobile:** (+421) 0951 857

376

27 years old

**Pay claims :** 400\$ 1 074GEL**Job locations :** Georgia**Gender :** Woman**Education :** Bac + 4, Master**Experience :** > 10 years**You are currently :** Jobseeker**Position :** Commercial / Sale Rep / Technico Commercial**Mobility :** International**Contract :** Long term, Internship**Availability :** Full Time

## Product Manager

GE01477243

I will find a creative solution to the task because my strength is analysis and thinking outside the box

### ABOUT ME

- 11 years of work experience in customer service
- Become the best promoter selling 100% of the products on the first day
- Sold wholesale products worth 50 000\$ to clients from the USA, the UK, Slovakia, Ukraine, Russia, Uzbekistan through my own Instagram page
- Found and serviced clients worth 30 000\$ as entrepreneur
- Increased sales of sim-cards 5 times for the first month
- Made a base of 5 000 target wholesale clients
- Sold 20 Italian dresses and 40 pieces of jewelry 6 times more expensive for 2 weeks

## Work experiences

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Entrepreneur (Business / Self-employed activity)

Wholesale Uzbek hair around the world since 2014. Achievements: • Sold products worth 50 000\$ to wholesale clients from the USA, the UK, Slovakia, Ukraine, Russia, Uzbekistan through my own Instagram page • The most

popular Instagram page of selling Uzbek hair in Russia • The second most popular Instagram page of selling Uzbek hair in the West • Found 20 regular wholesale customers

Company : elyavolos, Worldwide (Retail / Wholesale)

October, 2014 - July, 2023

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Entrepreneur (Business / Self-employed activity)

Assistance costumers in the search, payment and delivery goods from the USA, China and Italy. Advertisement and retail of goods. Achievements: • Assisted in the search, payment and delivery of goods from USA, China and Italy worth 30 000\$ • Found 15+ regular customers • Sold 20 Italian dresses and 40 pieces of jewelry 6 times more expensive for 2 weeks

Company : goods, Uzbekistan, Tashkent (Retail / Wholesale)

July, 2014 - May, 2016

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SMM Specialist, Shop Assistance (Branch / Service Manager / Profit Center)

Wholesale and retail Uzbek hair around the world. The company based in USA, LA since 2008. Achievements: • Made a base of 5 000 target wholesale clients • Arranged delivery of over 50 orders • Managed and overseen contents of the company in more than 30 social networks

Company : easternhair, LA, USA (Retail / Wholesale)

January, 2014 - April, 2016

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Sales Promoter (Commercial / Sale Rep / Technico Commercial)

Manufacture and sale of dairy products in Tashkent. The most popular brand of baby food product in Uzbekistan. Presently the company has 31 branches. Achievements: • Become the best promoter selling 100% of the products on the frst day • Increased products sales 5 times in the frst month • Attracted more than 20 regular customers

Company : Molochnaya Kuchnya, Tashkent, Uzbekistan (Manufacturing and Production)

September, 2013 - December, 2013

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Branch Manager (Manager)

Ucell is a mobile network brand in Uzbekistan which works since 1996. Presently the company has roughly 1,250 employees and 8 million subscribers. Achievements: • Improved the sales plan by 95% in the first month of work • Served more than 5,000 satisfied customers • Maintained a customer satisfaction rate of 80% for the first month • Increased the number of subscribers 5 times in the first month • Served over 800 customers

Company : UCELL, Tashkent, Uzbekistan (Telecommunications / telephony / operator)

May, 2013 - October, 2013

## Education

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MBA - Master of Business Administration (Bac + 4, Master)

MBA - Master of Business Administration

Institution : University of People, USA

2024

## Languages

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English : Fluent

Russian : Fluent

Slovakian : Fluent

Czech : Intermediate

Ukrainian : Intermediate

## Webprofiles

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LinkedIn : <https://www.linkedin.com/in/elnara-shukurova-6a6516280/>

CV (pdf) : [Download CV](#)