



## Vacancy summary

## Vacancy location

# Property Sales Consultant

GE0714421

Tbilisi

**Education :** Bac +5, Master, Engineer

**Experience :** 1 year - 3 years

**Industry :** Marketing / Advertising / Public Relations

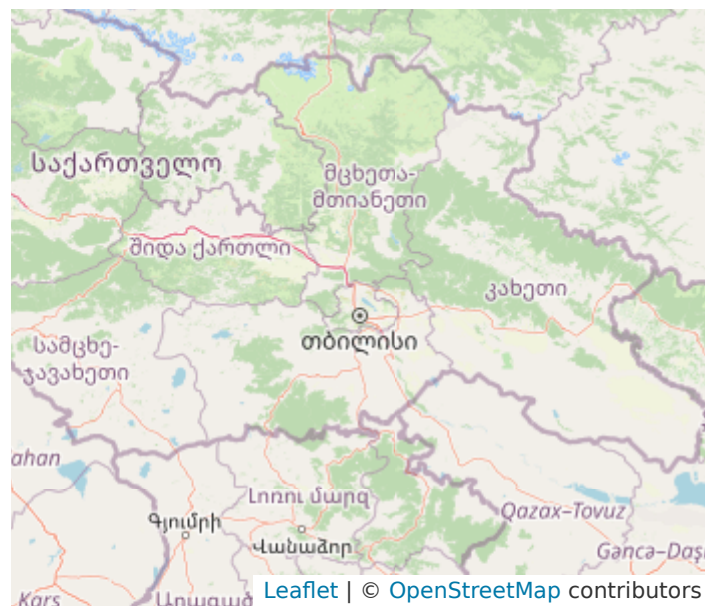
**Position :** Communication / Design / Documentation

**Mobility :** International

**Contract :** Contract

**Availability :** Full Time

**Driver's Licence :** Light Vehicle



## Vacancy details

We are looking for experienced Sales Negotiators to work within our busy and successful Dubai office. The ideal candidate will have a proven track record in property sales achieving targets and can actively demonstrate the ability to build relationships with customers and meet our customers' high service expectations.

### Job Detail

Actively promote EKA Properties services; included and not limited to Sales and Leasing

Keep up-to-date with the UAE real estate market locally and Internationally

Reporting on a daily basis to the Line Manager

Participating in daily team meetings

Managing a database of qualified sellers, and maintaining regular contact

Actively seek business opportunities, properties and developments

Contacting and answering calls of prospecting clients, professionally and politely

Booking valuations

Arranging viewings

Negotiating offers

Undertaking comprehensive marketing updates with sellers

Working with conveyancer's to complete sale transactions

## Contacts

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**mobile:** 592067111