2021-05-13

Vacancy summary

Representative

GEO1400904

Tbilisi

Education : BEP - CAP
Experience : 1 year - 3 years
Contract : Long term
Salary : 1 200GEL

Vacancy details

Representative office of the German company Famaga Group OHG - EKK Industrial Sales and Marketing Management LLC is looking for employees for the position of Sales Manager with foreign language for industrial equipment components.

Sales Manager with foreign language for industrial equipment components.

Responsibilities:

* The conclusion of contracts and control of the stages of their implementation;
* Daily business communication with your own customer pool and new incoming requests;
* Working with end users, including large corporate customers and trade organizations;
* Working with the customer base without cold calls, without fieldwork.

Requirements:

* Knowledge of business etiquette, competent oral and written speech;
* Knowledge of Russian language at least at medium level will be an advantage;

* Knowledge of one of the listed foreign languages (French, Arabic, Spanish, Italian, English)
* Sales experience;
* Negotiation skills with decision makers;
* General technical understanding of various industries, existing technologies and equipment used in production will be an advantage;
* Basic knowledge of workflow, coordination of contracts;
* The ability to absorb a large amount of new information.

Conditions:

* Opportunity for professional development;
* Official employment;
* Work with young, energetic and result-oriented employees;
* Schedule: Monday - Friday (10:00 - 19:00)
* Salary during the probation period: 1200 GEL;
* Salary after the probation period: 1200 GEL + bonuses;
* Health insurance after a probation period;
* The probation period is 3 months;
* Work place - Tbilisi. office.

Please send your CV to the following email address: hr@ekk.ge

Contacts