



Vacancy summary

English speaking telemarketer needed

GE01342907

Georgia



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Education : Without high

Experience : no experience

Industry : Telecommunications / telephony / operator

Position : Telemarketer / Teleoperator / phone operators

Mobility : International

Contract : Long term, student job, Mix

Availability : Full Time, Evening, Night

Vacancy details

We are looking for an enthusiastic Telemarketer to generate sales

. You will be responsible for influencing existing or potential customers to buy products or services.

must be friendly and persuasive.

must be able to understand the customer's requirements in a short time and present solutions that meet their needs.

must also be patient and cool-tempered to deal with aggressiveness and complaints.

The goal is to promote business growth by expanding the company's clientele.

Responsibilities

Cold call people using a given phone directory to sell products

Use scripts to provide information about product's features, prices etc. and present their benefits

Ask pertinent questions to understand the customer's requirements

Persuade the customer to buy by demonstrating how merchandise or services meet their needs

Record the customer's personal information accurately in a computer system

Requirements

Proven experience as telemarketer or similar sales/customer service role

Proven track record of successfully meeting sales quotas preferably over the phone

Working knowledge of relevant computer programs (e.g. CRM software) and telephone systems

Excellent communication and presentation skills

Proficient in English

Skilled in negotiation and dealing with complaints

Persistent and results-oriented

Patient and able to handle customer rejection

High school diploma; BSc/Ba is a plus

Contacts

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