



2019-10-27

oluwole olufemi**didi dighomi****tbilisi****mobile:** (+995) 557 58 77 33

39 years old

Pay claims : 800\$ 2 436.03GEL**Job locations :** Tbilisi**Gender :** Man**Education :** Bac + 4, Master**Experience :** 3 years - 5 years**You are currently :** Jobseeker**Industry :** Insurance**Position :** Commercial / Sale Rep / Technico Commercial**Mobility :** National**Notice :** negotiable**Contract :** Long term**Availability :** Full Time**Driver's Licence :** Light Vehicle

Sales Consultant/ IT support officer

GE01330929

I want a job in any industry, i will do well in sales and marketing as well as in IT support

Work experiences

Business Development Officer (Commercial / Sale Rep / Technico Commercial)

- Conducting in-depth reviews of clients' financial circumstances, current provision and future aims.
- Identify new business opportunities by establishing worksite relationships.
- Making daily and weekly sales report for my team.
- Effectively managed worksites for lead generation.
- Managed stakeholders' relationships for organizational profitability.
- Handling customer complaints, taking phone calls from customers and collaborating with customer service unit to resolve issues.
- Provided highly professional sales and marketing expertise to the sales team.
- Present financial education training to corporate organizations and individuals.
- Vetting of documents submitted by various customers to meet requirement.
- Analysing information and

preparing plans best suited for individual client requirements. • Researching the market place and providing clients with information on new and existing products and services.

Company : Old Mutual Life Company, Nigeria (Financial Services)

March, 2015 - February, 2019

Education

Business Administration (Bac + 4, Master)

Masters Of Business Administration

Institution : Cardiff Metropolitan University,, United Kingdom

2014

Business Information System (Bachelor, Bachelor of Professional)

Bachelors of Science

Institution : University of East London, London, United Kingdom

2012

Languages

English : Fluent

CV (pdf) : [Download CV](#)

Cover letter (pdf) : [Download cover letter](#)