

**oluwale olufemi****didi dighomi****tbilisi****mobile:** (+995) 557 58

77 33

Other: 995**Pay claims :** 3 000GEL**Job locations :** Tbilisi**Gender :** Man**Education :** Bac + 4, Master**Experience :** 3 years - 5 years**You are currently :** Jobseeker**Mobility :** International**Notice :** negotiable

39 years old

Sales and marketing

GE01329180

I am a dynamic professional with good and clear visions about my career, pleased in working where my full potentials will be utilized and where my effort can be put to improve any establishment I find myself. My career objective is to work effectively in a competitive position at a very reputable company where I can put to use all the knowledge I have gathered about IT, business & financial analysis, sales & marketing and customer retention. My core competencies include but not limited to Quick learning ability, Creative and strategic thinking, Team work, Problem solving, Use of own initiative to solve issues efficiently, Organization and prioritization skills.

Work experiences

Business Development Officer (Commercial / Sale Rep / Technico Commercial)

- Conducting in-depth reviews of clients' financial circumstances, current provision and future aims.
- Identify new business opportunities by establishing worksite relationships.
- Making daily and weekly sales report for my team.
- Effectively managed worksites for lead generation.
- Managed stakeholders' relationships for organizational profitability.
- Handling customer complaints, taking phone calls from customers and collaborating with customer service unit to resolve issues.
- Provided highly professional sales and marketing expertise to the sales team.
- Present financial education training to corporate organizations and individuals.
- Vetting of documents submitted by various customers to meet requirement.
- Analysing information and

preparing plans best suited for individual client requirements. • Researching the market place and providing clients with information on new and existing products and services.

Company : Old Mutual Life Company, Nigeria (Insurance)

March, 2015 - July, 2019

Education

Business Administration (Bac + 4, Master)

Masters of Business Administration

Institution : Cardiff Metropolitan University, Cardiff

2014

Business Information System (Bac + 4, Master)

Bachelors degree in Business Information System

Institution : University Of East London, Starfford

2012

Languages

English : Fluent